

Introduction

Matthew Hindson Contestable Connections Manager



Introduction

- Emergency exits and facilities.
- Mobile phones off/silent please.
- Questions and Answers:
 - Only relevant to seminar topics today
 - Clearly write down your Questions in each topic, and your Name on Q&A Forms provided
 - Hand questions to Ausgrid staff before the Q&A session
 - Answers will be provided during Q&A.
- Ausgrid staff in attendance.
- Feedback from Dec 2018 Seminar.
- Feedback Form.



Agenda

Time	Topic	Presenter
09:00	1. Welcome	Matthew Hindson
09:05	2. Updates and Reminders	Matthew Hindson
09:30	3. AER Regulatory Determination	Matthew Hindson
10:00	4. Better Connected Update	Matthew Hindson
10:30	BREAK	
10:45	5. Ausgrid's Customer Strategy, Research and Feedback	Harris Malik
11:00	6. Customer Relationship Management (CRM) Project	Andrew Vandenbergh
12:30	Q & A	All
13:00	CLOSE	



Updates and Reminders



Matthew Hindson
Contestable Connections Manager

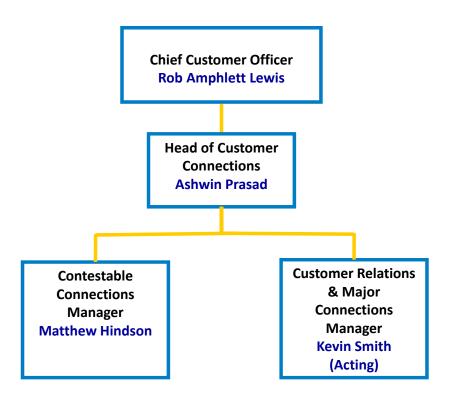


Updates and Reminders - Topics

- Customer Connections Structure
- Contestable Connections Structure
- Contestable Project Volume and Statistics
- ASP/3 Performance Statistics
- Customer Service Statistics
- Positioning of LV Pillars
- Design Information Rationalisation
- Register for Technical Documentation Updates

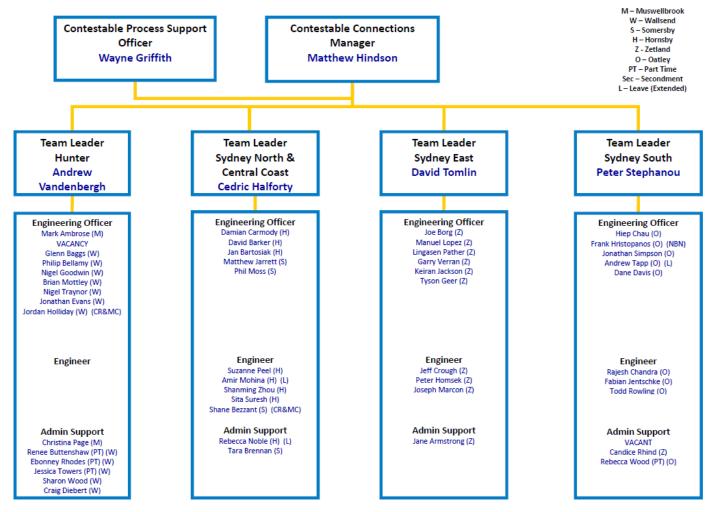


Customer Connections Structure – 1 July 2019





Contestable Connections Structure





Contestable Project Volume Statistics

Contestable Project Volumes

- Connection application and resulting contestable project activity are showing signs of a declining trend over the past year.
- 2017-2018 there were 5789 applications and 1352 becoming contestable projects.
- 2018-2019 MAY YTD there were 5159 applications and 1091 becoming contestable projects.
- Decrease of 2.8% in applications and 12% in contestable projects as a monthly average comparison.



ASP/3 Performance Statistics

Cert FY	Project type	Av Submissions
2017	Asset Reloc	1.67
	Chamber	2.25
	LV	1.53
	Street Lighting	1.77
	Subdiv	2.88
	Substation	2.16
	URD	2.51
2017 Total		1.92
2018	Asset Reloc	1.86
	Chamber	2.16
	LV	1.56
	Street Lighting	1.63
	Subdiv	2.75
	Substation	2.29
	URD	2.33
2018 Total		1.96
2019	Asset Reloc	1.92
	Chamber	2.89
	LV	1.82
	Street Lighting	1.84
	Subdiv	2.40
	Substation	2.51
	URD	2.28
2019 Total		2.18
Grand Total		2.02



ASP/3 Performance Statistics

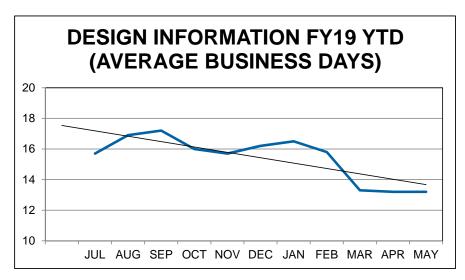
Count of Project Definition	Column Lab												
	□1	∃2	∃3	∃4	∃5	□6	∃7	-8	∃9	□10	=11	□12	Grand Total
Row Labels	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	
□ FY-14	87	105	96	88	86	69	56	88	86	72	117	92	1042
DSG04	54	65	51	57	54	45	37	53	57	46	89	66	674
DSG05	26	26	30	17	20	16	15	19	24	18	17	19	247
DSG06	7	14	15	14	12	8	4	16	5	8	11	7	121
□ FY-15	112	84	90	81	101	79	75	90	115	86	109	107	1129
DSG04	69	56	64	50	68	52	53	52	71	61	77	71	744
DSG05	32	22	15	21	24	14	18	30	34	16	25	22	273
DSG06	11	6	11	10	9	13	4	8	10	9	7	14	112
□ FY-16	111	138	106	102	115	114	87	145	135	107	144	126	1430
DSG04	72	89	80	66	85	82	60	98	92	67	101	83	975
DSG05	25	32	17	28	25	23	22	36	24	30	27	28	317
DSG06	14	17	9	8	5	9	5	11	19	10	16	15	138
□ FY-17	102	174	121	109	104	122	75	106	125	115	161	120	1434
DSG04	65	123	90	73	81	93	54	81	87	80	106	95	1028
DSG05	27	33	19	24	16	20	18	15	32	26	46	16	292
DSG06	10	18	12	12	7	9	3	10	6	9	9	9	114
□ FY-18	129	161	128	143	120	94	106	127	137	119	155	117	1536
DSG04	91	126	106	100	83	63	77	96	99	80	103	78	1102
DSG05	28	30	14	31	30	23	19	23	24	19	33	27	301
DSG06	10	5	8	12	7	8	10	8	14	20	19	12	133
□ FY-19	130	146	143	143	148	127	109	121	117	108	158	12	1462
DSG04	96	100	98	112	100	85	72	87	80	75	102	8	1015
DSG05	20	30	22	20	25	24	27	21	23	19	28	2	261
DSG06	14	16	23	11	23	18	10	13	14	14	28	2	186
Grand Total	671	808	684	666	674	605	508	677	715	607	844	574	8033

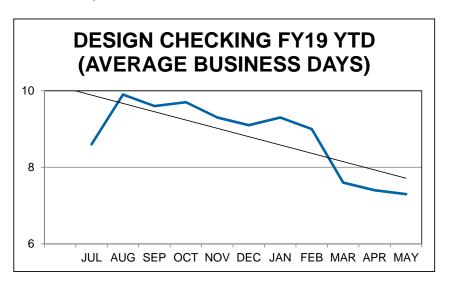


Customer Service Statistics

Customer service statistics (1 July 2018 to 31 May 2019):

- Average time taken in business days for provision of design information is 13.2 days (aim to achieve <20).
- Average time taken in business days from design submission to complete design check is 7.3 days (aim to achieve <10).







Positioning of LV Pillars

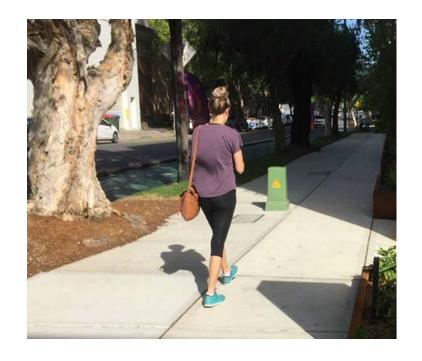
- The designer needs to consider the impact of all existing and proposed works (including pillar locations) when preparing their connection or relocation design.
- Site specific conditions such as DA requirements, existing/proposed property boundaries, building setbacks, temporary construction zones/fencing, other street furniture etc. should be taken into account.
- The designer should develop a compliant design solution that overcomes identified site specific issues. If after all reasonable design options are exhausted, and it is obvious that project or safety in design requirements cannot be practically complied with, a design variation or dispensation approval may be sought via the NS181 Network Standard variation process.





Positioning of LV Pillars

- Alternative solutions should not be proposed postconstruction as a way of fixing a design or construction problem once an error has been identified.
- When designing new works or relocating existing assets (including service works), the ASP/3 is responsible for consulting and obtaining written approval, or evidence of consultation, with impacted property owners and other parties.





Current Category Simple Design Information

 ASP/3 uses General Design Information from website only, no site specific Design Information is issued.

Proposed (From 1 July 2019)

Simple Design Information

- ASP/3 uses General Design Information from website only, no site specific Design Information is issued.
- Submission of PDS is encouraged with application.

<u>Note:</u> Major Connections Projects (typically sub-transmission) are outside the scope of Simple/Standard/Complex and subject to Major Connections process requirements.



Current Category

No Change

Standard Design Information

- Submission of PDS is mandatory which may have been submitted with application.
- Ausgrid prepares a condensed site specific Design Information confirming PDS with required changes and/or clarifications.



Current Category



Complex

 Ausgrid prepares a full Site Specific Design Information.

Proposed (From 1 July 2019)

Complex

- Ausgrid prepares a full Site Specific Design Information.
- Submission of PDS is required and may have been submitted with application.



Simple (Current)

- Suburban or rural LV extension.
- Suburban 1 x LV pillar.
- Suburban or rural 2 spans LV reconductoring.
- Street lighting infill, new or upgrade.
- Subdivision stage in accordance with approved master-plan.
- Minor relocations (LV pole, LV pillar, LV cable, streetlight).

Simple (From 1 July 2019)

- Suburban or rural LV extension including additional LV pillars.
- Street lighting infill, new or upgrade.
- Subdivision stage in accordance with approved master-plan.
- Asset relocations/re-conductoring with no connectivity changes (includes single or multiple, suburban or rural, HV/LV/SL, pole, pillar, cable, streetlight and suburban undergrounding projects).
- Direct distributors.



Standard (Current)

- Single kiosk or pole mounted substation – new or uprate.
- Direct distributor.
- Standard single transformer chamber substation.
- Suburban or rural high voltage customer (non chamber).
- Subdivision stage without master-plan.
- Intermediate relocations (single kiosk or PT substation, multiple poles or streetlights, multiple overhead spans, suburban undergrounding projects).

Standard (From 1 July 2019)

- Single or multiple, kiosk or pole mounted substations – new or uprate (excluding subdivisions).
- Standard single or multi transformer chamber substation (except CBD).
- Suburban or rural High Voltage Customer substations (kiosks and chambers).
- Subdivision stage without master-plan.
- Decommissioning/relocation of PTs, Kiosk, chambers substations (except CBD).



Complex (Current)

- Multiple kiosk substations (excluding subdivisions).
- Suburban chamber substations (multi transformer).
- Chamber type HVC's.
- Sydney CBD chamber substation or CBD underground works.
- Major relocation works (associated with major infrastructure projects or undergrounding of commercial districts).

Complex (From 1 July 2019)

- Sydney CBD chamber substation or CBD underground works.
- Major relocation works and relocations with connectivity changes (associated with major infrastructure projects or undergrounding of commercial districts).



Register for Technical Documentation Updates

 Don't forget to register on Ausgrid's "Technical Documentation" website page for email notifications regarding amendments to Network Standard and Technical documentation.



Network design

Network construction

Installation and service

Authorisation

Technical documentation >

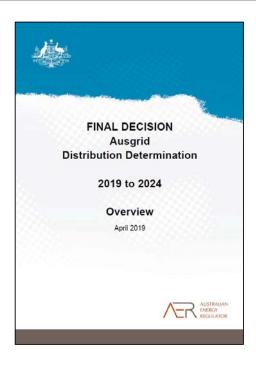
Home > ASPs and contractors > Technical documentation

ASPs and contractors

Technical documentation

Our standards and guideline documents outline the procedures and authorisations required when maintaining, or changing network infrastructure. Register for email notifications regarding changes to Ausgrid technical documentation.





Matthew Hindson Contestable Connections Manager



30 April 2018 Ausgrid submitted its regulatory proposal.

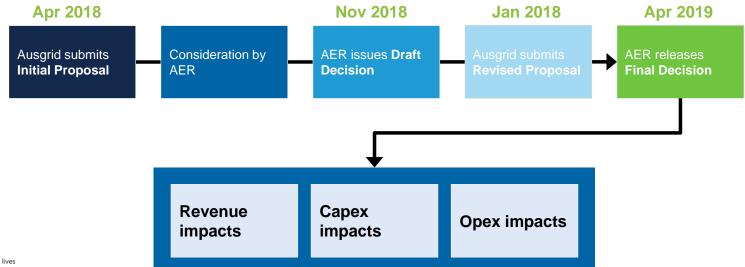
1 November 2018 AER draft decision for Ausgrid.

8 January 2019 Ausgrid submitted a revised proposal.

5 February 2019 Stakeholder consultation on AER draft decision

and Ausgrid's revised regulatory proposal closed.

30 April 2019 AER final decision published.

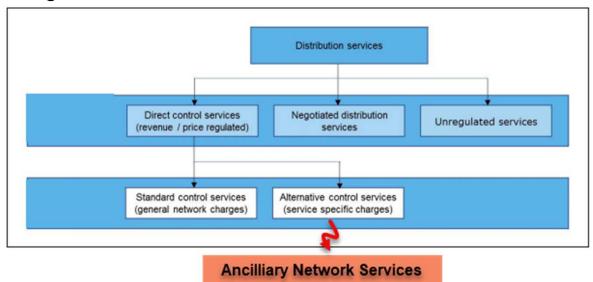








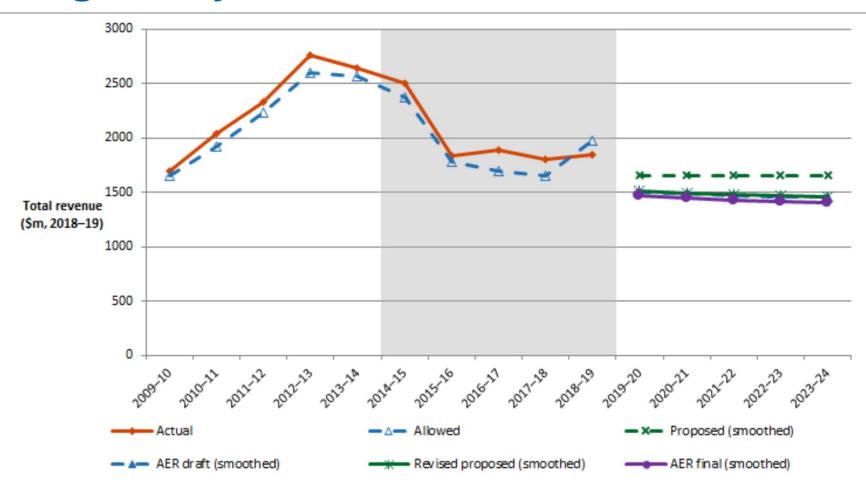
- The AER regulates energy networks in all jurisdictions except Western Australia, and determines the amount of revenue that network businesses can recover from customers for using these networks.
- Ausgrid provides Alternative Control Services (ACS), the costs of which are recovered from users of those services only. These costs are considered separately to the revenue determination. Refer to Attachment 15 of the final decision for Ausgrid's ACSs.





- Ausgrid's allowed revenue for 2009–14 included provision for significant increases in capital investment to improve network security and reliability of supply in line with licence conditions imposed by the NSW Government at the time. Over that period, Ausgrid's Regulatory Asset Base (RAB) grew by around 51.8 per cent in real terms.
- Lower approved revenues for the current 2014–19 regulatory control
 period reflect an improved investment environment. Approved rates of
 return have fallen. In addition, flatter electricity demand forecasts have
 meant that Ausgrid has been under less pressure to augment its
 network to meet the needs of additional customers or any increased
 demand from existing customers, and RAB growth has stabilised.
- The 2019–24 final decision reflects a continuation of many of these trends.







 The 2014–19 determination challenged Ausgrid to not only deliver network services more efficiently to its customers through prudent and efficient operating and capital expenditures, but to do so without compromising network safety and reliability. At the same time, Ausgrid was also navigating its way through the complex process of partial privatisation.

"Over the past four years, we have seen Ausgrid continue to improve its efficiency through a range of measures, including a 34 per cent reduction in staffing levels."

"On this basis, we are satisfied that Ausgrid's forecast reasonably reflects the opex criteria and is efficient."

 This final decision for the upcoming 2019–24 regulatory control period continues the momentum built up over the current 2014–19 period as Ausgrid has become more efficient and more customer focused.



- AERs final decision allows for a 24.3 per cent real reduction in Ausgrid's total revenue from the allowed revenue in the current period.
- AERs final decision allows for distribution network costs 9.1 per cent (\$ nominal) lower on average by 30 June 2024 compared to the current level.
- Distribution network tariffs make up around 36 per cent of the total retail electricity bills Ausgrid's customers pay.
- The average annual electricity bill for a residential or small business customer on Ausgrid's network is estimated to be around 3.3 per cent lower by 30 June 2024 compared to the current 2018–19 level, holding all other components of the bill constant, \$67 and \$156 lower respectively.



- This final decision approves opex of \$2,323.8 million (\$2018–19) for the 2019–24 regulatory control period, which is the same amount proposed by Ausgrid in its revised proposal and \$311.1 million (11.8 per cent) lower than for the 2014–19 period.
- A total net capex of \$2,638.4 million (\$2018–19) for the 2019–24 regulatory control period, which is the same amount proposed by Ausgrid in its revised proposal and \$138.1 million (5 per cent) lower than for the 2014–19 period.
- As well as increasing efficiency to drive lower costs, Ausgrid has also improved its approach to consumer engagement, through an open and ongoing dialogue with stakeholders throughout the regulatory control period.



Classification of Services – Attachment 12

- Design related services
- Connection application related services
- Contestable network commissioning and decommissioning
- Access permits, oversight and facilitation
- Notices of arrangements and completion notices
- Network related property services
- Authorisation of ASPs and local councils
- Customer initiated asset relocations
- Termination of cable at zone substation distributor required performance
- Connection services (premises connection assets, extensions, augmentations)
- Non standard connection services





Service Descriptions - Models

- Administration of contestable works (General, Other)
- Administration of Pioneer Schemes
- Design information (Simple, Standard/Complex)
- Design certification (General, Other)
- Technical assessment applications or relocations
- Preliminary enquiry
- Connection offers
- Planning studies
- Site inspection
- Technical support Permanent Unmetered Supplies (PUMS)



Service Descriptions - Models

- Registered participant support
- Contestable network commissioning and decommissioning
- Access permits and clearance to work (Simple, Complex)
- Cancelling or rescheduling access permit and clearance to work
- Access standby person, confined spaces entry permit
- Process and project facilitation
- Specialist services
- Notice of arrangements
- Property tenure
- Inspection of Level 1 ASP works



Alternate Control Services – Attachment 15

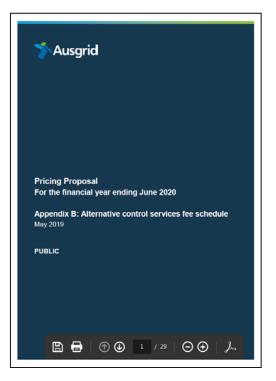
- The AER accepted Ausgrid's revised proposal which is consistent with their draft decision.
- We reviewed the services and simplified to ensure prices are cost reflective with some new services introduced to reflect customer demand and requirements.
- Customer specific or customer requested services, the full cost of the service is attributed to a particular customer or group of customers benefiting from the service. Prices are set to provide a reasonable opportunity to the Distributor to recover the efficient cost of each service from customers using that service.
- Non-routine services provided to individual customers as requested and are grouped as 'fee based' or 'quoted' services.





- Connection Policy Connection Charges
 - Connection Policy (approved for 5 years), and
 - Price List (approved annually).







Category	Max Labour rate (excl. GST)	Max Labour rate (incl. GST)				
Admin Support R1	104.74	115.21				
Technical Specialist R2	157.11	172.82				
EO7/engineer R3	196.39	216.03				
Field worker R4	151.41	166.55				
Senior engineer R5	216.02	237.62				
Engineering Manager R6	261.74	287.91				

If an ancillary service is provided outside the hours of 7.30 am to 4.00 pm on a working day at the request of a customer (other than where Ausgrid requires that the work be performed outside those hours) Ausgrid will charge 175% of the fee for that service.



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Administration of Contestable Works - General	Fixed	946.85	1,041.53
Administration of Contestable Works - Additional	Quoted (per hour)	104.74	115.21
Administration of Pioneer Schemes	Fixed	1,293.68	1,423.05
Design Information - Simple	Fixed	598.99	658.89
Design Information - Standard	Quoted (per hour)	196.39	216.03
Design Information - Complex	Quoted (per hour)	216.02	237.63
Design Information - Asset Creation - Base Charge	Fixed	28.28	31.11
Design Information - Asset Creation - Per Asset Charge	Fixed	10.48	11.53
Design Certification - General	Fixed	1,899.09	2,089.00
Design Certification - Other - Labour R3	Quoted (per hour)	196.39	216.03
Design Certification - Other – Labour R5	Quoted (per hour)	216.02	237.63



Service	Fixed or quoted	Price	Price
Service	rixed of quoted	(excl. GST)	(incl. GST)
Technical assessment - Applications or Relocations	Fixed	411.64	452.80
Preliminary Enquiry (Labour R3)	Quoted (per hour)	196.39	216.03
Preliminary Enquiry (Labour R5)	Quoted (per hour)	216.02	237.63
Connection Offer – Basic	Fixed	17.80	19.58
Connection Offer – Standard	Fixed	52.37	57.61
Connection Offer - Negotiated	Quoted (per hour)	216.02	237.63
Planning Studies (Labour R3)	Quoted (per hour)	196.39	216.03
Planning Studies (Labour R5)	Quoted (per hour)	216.02	237.63
Site Inspection	Fixed	483.12	531.43
Technical Support - Permanently Unmetered Supply (PUMS)	Quoted (per hour)	196.39	216.03
Registered participant support	Quoted (per hour)	216.02	237.63



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Commissioning assets - Simple	Fixed	1,638.27	1,802.09
Commissioning assets - Standard	Fixed	3,082.70	3,390.97
Commissioning assets - Complex (Labour R2)	Quoted (per hour)	157.11	172.82
Commissioning assets - Complex (Labour R3)	Quoted (per hour)	196.39	216.03
Commissioning assets - Complex (Labour R4)	Quoted (per hour)	151.41	166.56
Decommissioning assets (Labour R2)	Quoted (per hour)	157.11	172.82
Decommissioning assets (Labour R4)	Quoted (per hour)	151.41	166.56



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)	Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Simple permit or clearance to work	Fixed	1,256.88	1,382.56	Access - confined spaces entry permit (Labour R2)	Quoted (per hour)	157.11	172.82
Complex permit or clearance to work (Labour R2)	Quoted (per hour)	157.11	172.82	Access - confined spaces entry permit (Labour R4)	Quoted (per hour)	151.41	166.56
Complex permit or clearance to work (Labour R3)	Quoted (per hour)	196.39	216.03	Process and project facilitation (Labour R3)	Quoted (per hour)	196.39	216.03
Complex permit or clearance to work (Labour R4)	Quoted (per hour)	151.41	166.56	Process and project facilitation (Labour R5)	Quoted (per hour)	216.02	237.63
Access permit - cancellation - simple	Fixed	487.04	535.74	Specialist services	Quoted (per hour)	216.02	237.63
Access permit - cancellation - complex	Fixed	1,115.48	1,227.03	Facilitation of activities within clearances of	Quoted (per hour)	196.39	216.03
Install / remove overhead network earths	Quoted (per hour)	151.41	166.56	distributor assets (Labour R3)			
Access - standby person	Quoted (per hour)	151.41	166.56	Facilitation of activities within clearances of distributor assets (Labour R4)	Quoted (per hour)	151.41	166.56



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Notice of arrangements	Fixed	448.43	493.27
Notice of arrangements (Labour R1)	Quoted (per hour)	104.74	115.21
Notice of arrangements (Labour R3)	Quoted (per hour)	196.39	216.03

Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Property Tenure (Labour R1)	Quoted (per hour)	104.74	115.21
Property Tenure (Labour R3)	Quoted (per hour)	196.39	216.03
Property Tenure (Labour R5)	Quoted (per hour)	216.02	237.63



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Network Construction - Level 1 ASP works	Quoted (per hour)	157.11	172.82
Re-inspection – Level 1 ASP works	Quoted (per hour)	157.11	172.82
Level 2 ASP works (NOSW) - A Grade	Fixed	32.47	35.72
Level 2 ASP works (NOSW) - B Grade	Fixed	57.60	63.36
Level 2 ASP works (NOSW) - C Grade	Fixed	183.30	201.63
Re-inspections - Level 2 ASP works	Quoted (per hour)	174.91	192.40
Investigate, review & implementation of remedial actions associated with ASP's connection works	Quoted (per hour)	216.02	237.63
Mandatory electrical contractor inspections _ Service size >100A	Quoted (per hour)	174.92	192.41
Re-inspection of electrical contractor works	Quoted (per hour)	174.91	192.40



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
ASP Level 1 - Initial Authorisation or Additional Authorisation Session	Fixed	235.67	259.24
ASP Level 1 - Authorisation Renewal or Additional Company to Existing Authorisation	Fixed	52.37	57.61
ASP Level 1 - Company Authorisation - Initial	Fixed	592.44	651.68
ASP Level 1 - Company Re-authorisation (Annual Fee)	Fixed	108.02	118.82
ASP Level 2 - Initial Authorisation	Fixed	418.96	460.85
ASP Level 2 - Re-authorisation (Annual Fee)	Fixed	340.41	374.45
ASP Level 2 - Additional authorisation	Fixed	104.74	115.21
ASP Level 3 - Authorisation/Re-authorisation (Biennial Fee)	Fixed	78.56	86.42



Service	Fixed or quoted	Price (excl. GST)	Price (incl. GST)
Engineering consultancy	Quoted (per hour)	261.74	287.91
Approved materials list application (Labour R5)	Quoted (per hour)	216.02	237.63
Approved materials list application (Labour R6)	Quoted (per hour)	261.74	287.91



Better Connected Update



Matthew Hindson Contestable Connections Manager



Better Connected - Topics for discussion today

- New forms available on Ausgrid website 11 June 2019 7:30am.
- Benefits.
- Customer experience.
- How to use the forms.
- Support material:
 - Q&As
 - QRGs
 - Contacts for assistance.

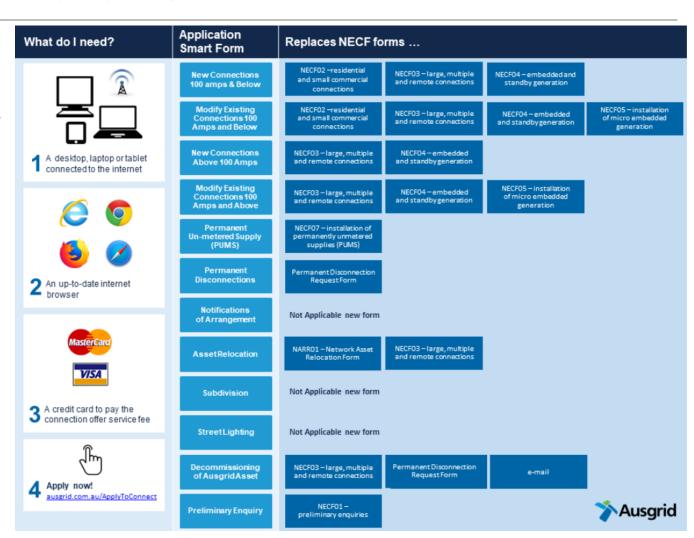




Better Connected - Benefits

- Fax, email, mail not accepted.
- Improves experience, easy to use, understand and submit.
- Can attach documents.
- Save function.
- Share function.
- Quick and secure upfront payment.
- PDF emailed on submission.
- Can be completed in field.





Better Connected – Customer experience

- New Connection
- Modify Existing Connection
- Connect Embedded Generation
- Permanent Unmetered Supply
- Permanent Disconnection
- Preliminary Enquiry
- Asset Relocation
- Subdivision
- Notification Of Arrangements
- Street Lighting
- Decommission Asset



Choose your application type

Use the guides and tutorials to help your application.

- Apply for a new connection
- Apply to modify an existing connection
- Apply to connect solar panels, batteries or an embedded network
- Apply for Permanent Un-metered Supply (PUMS)
- Apply for a permanent disconnection
- Make an preliminary enquiry
- ① Apply for an asset relocation
- Apply for a subdivision
- Apply for a Notification of Arrangement
- ① Apply to change or add streetlights
- Apply to decommission an Ausgrid asset

Reference Code

All Forms are identified by unique Reference Codes.

Please keep a record of your application reference code. If you have enquiries about your application, we will require this number to assist you.

Reference Code: 0011613



Navigation through the form

The forms have been designed to assist you to quickly navigate and complete all the required information in a tabular step by step format.

 Location
 Applicant
 Enquiry Details
 Summary and Payment
 Complete

- Each section must be completed before moving onto the next step.
- Complete sections are marked WHITE with GREEN TEXT
- Current section are marked BLUE
- Next sections are marked WHITE with GREY TEXT



Completing sections

Back Save & Share Next

- The process allows you to go BACK as required
- You can SAVE & SHARE the application as you go, share the application link, return at any time and continue
- 3. As you complete a section, click NEXT to proceed



Mandatory Fields

- Mandatory fields are identified with the use of *
- Mandatory fields must be completed before proceeding
- 3. Non completed mandatory fields are shown as



Tool tips and help are shown as









Useful buttons to help get things done

1. Duplicating a section



Add a new section



Browse to find file/s to upload and attach to your application



4. Calendar Icon



Opens date picker

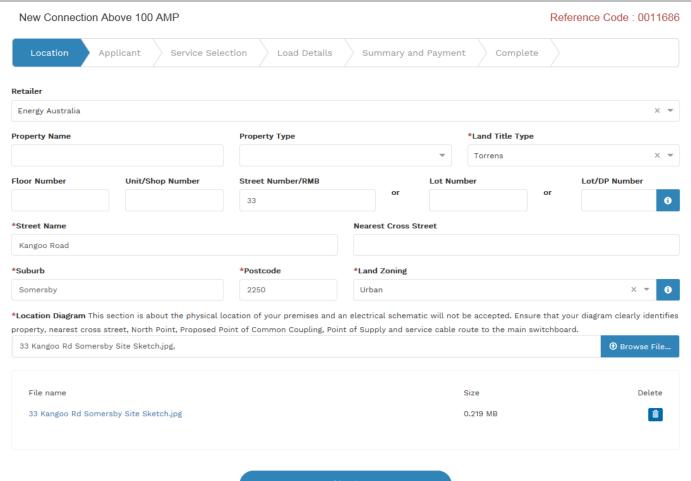


- Checkbox
- Radio button (select only one)

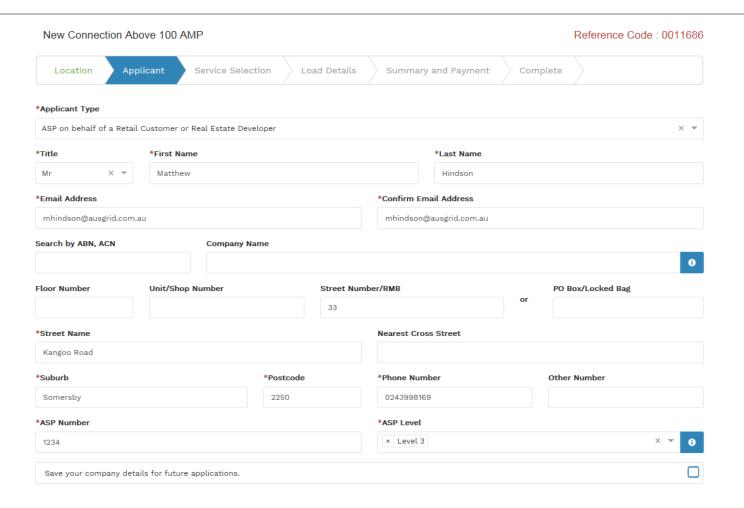
 Yes

 No
- Drop Down selection option allows you to select from prepopulated list of options

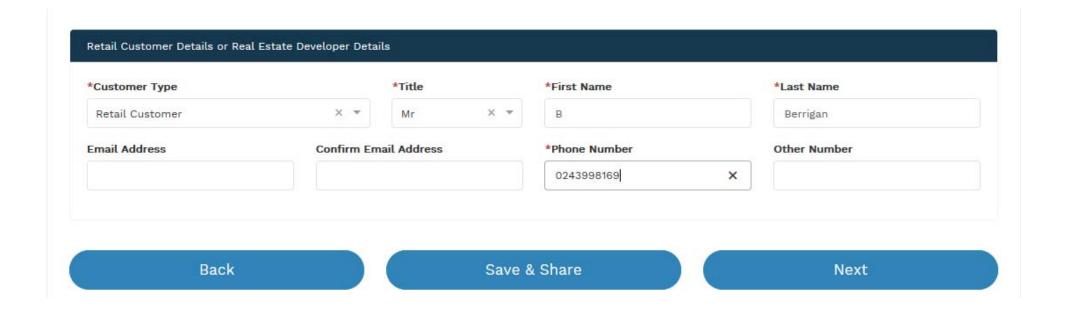




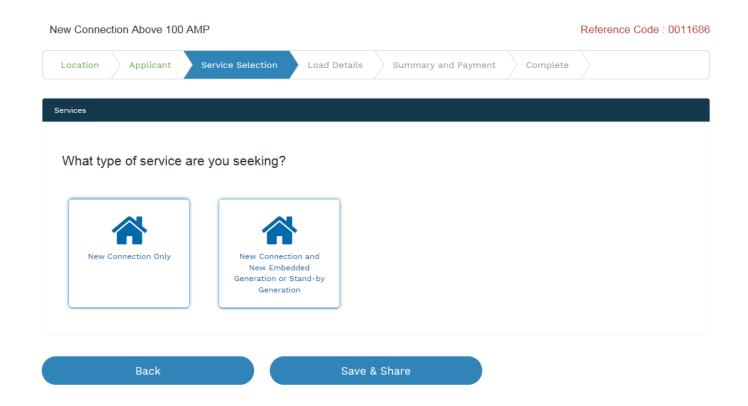




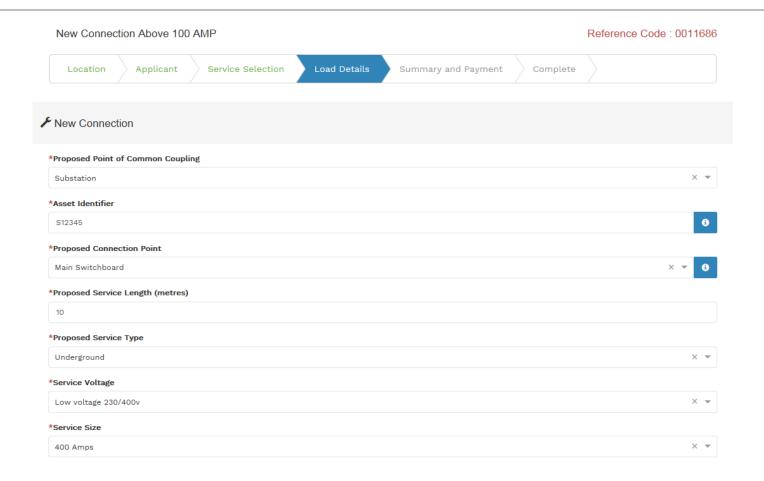




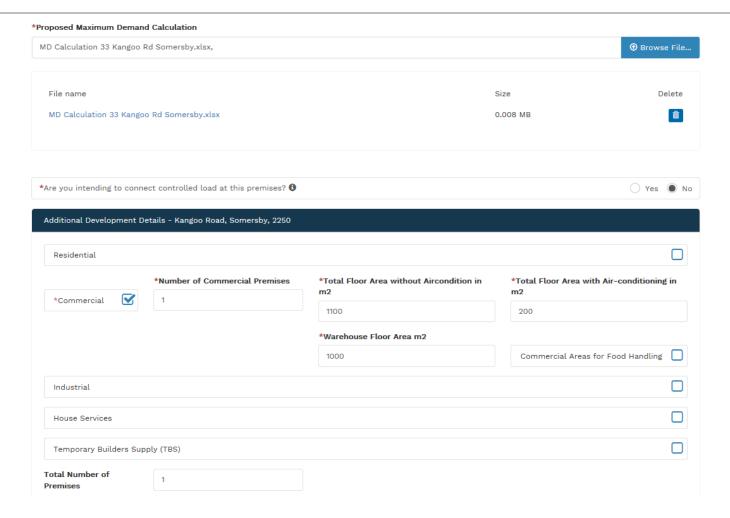




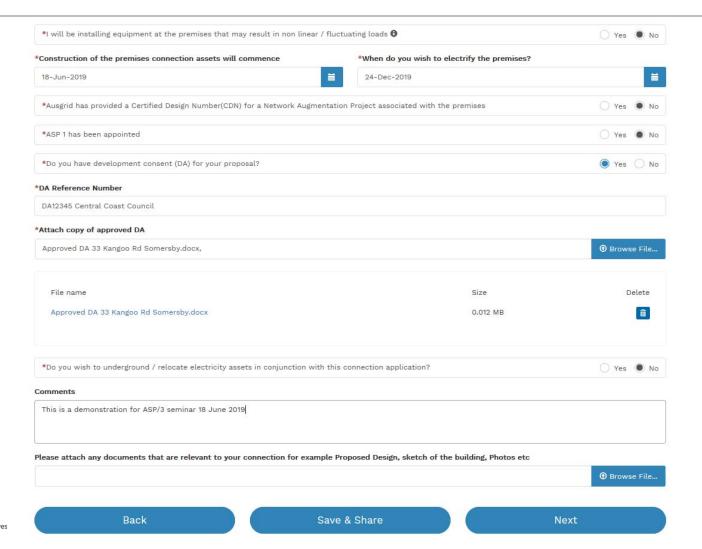




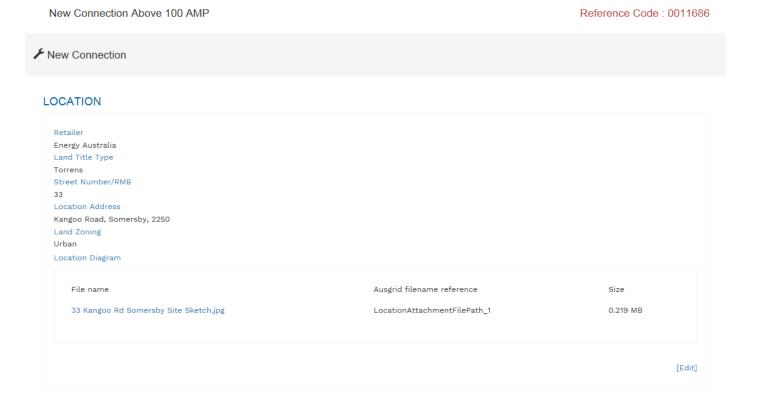






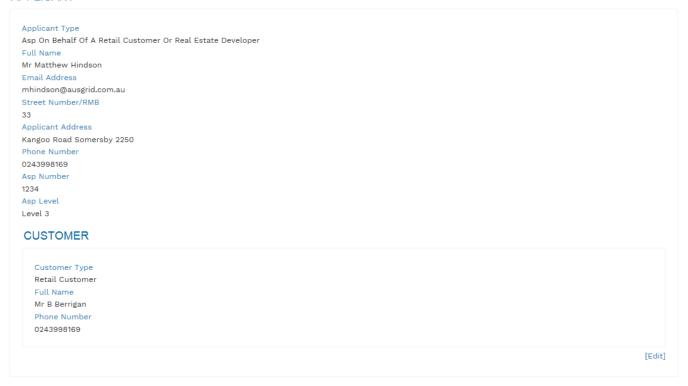






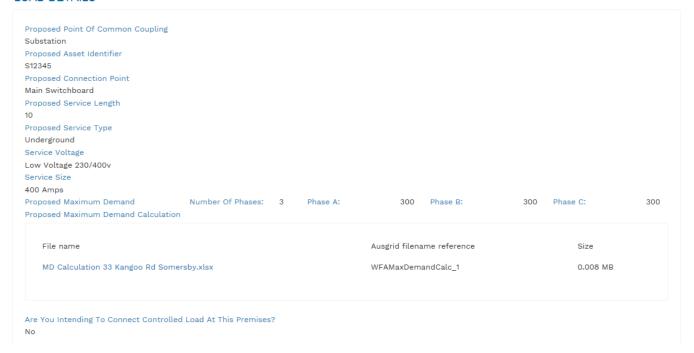


APPLICANT

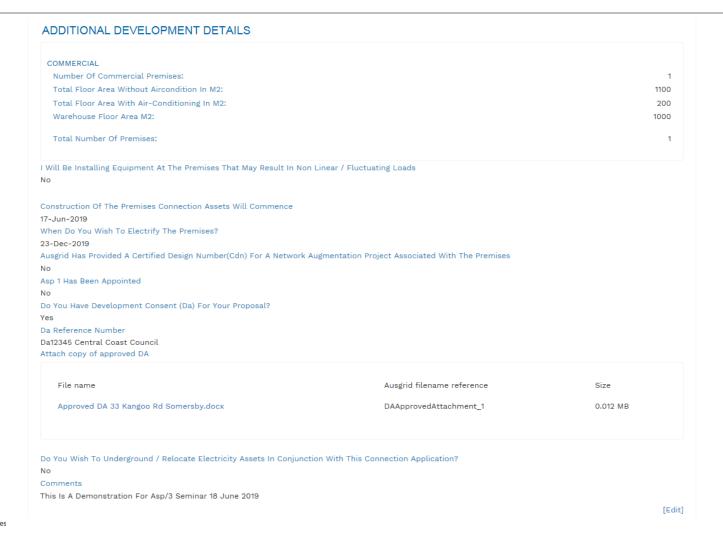




LOAD DETAILS

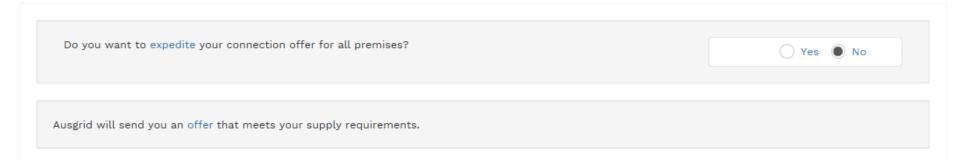






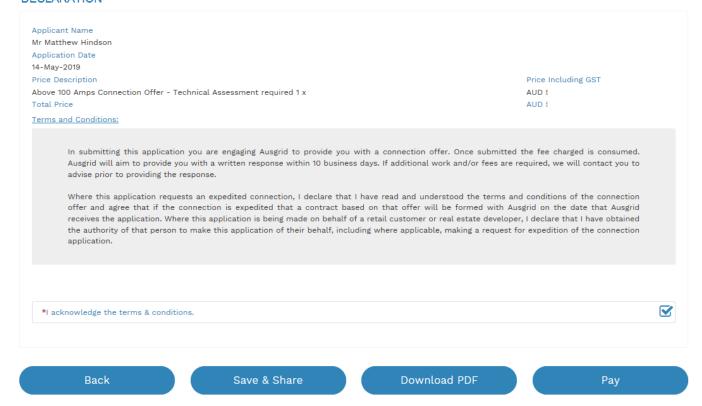


EXPEDITED CONNECTION

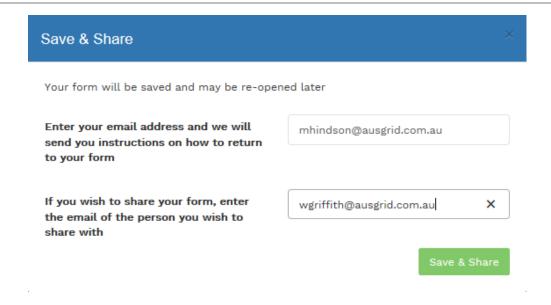




DECLARATION



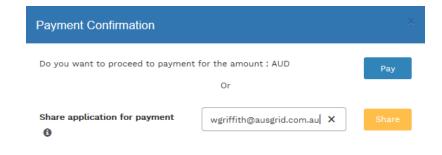


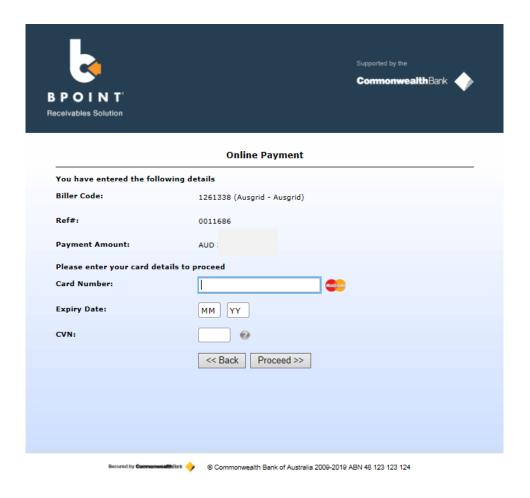


Do you want to open or save **0011686.pdf** (56.2 KB) from **applicationconnection_test.ausgrid.com.au**?











Better Connected – Support material

- Frequently Asked Questions (FAQs) grouped by topics including:
 - Smart Form Usability
 - Fees Terms and Conditions
 - General and Technical Questions.
- Step by Step Guides.
- Questions connection-application.changes@ausgrid.com.au
- Support 02 43998099 or <u>datanorth@ausgrid.com.au</u>

When lodging an application I receive an error and I'm told my web

browser is not up to date, what is the latest web browser I should have?

Smart Form Usability

① Where can I find general information before I make a submission?

New Connections Below 100 AMPS - SmartForms Step by Step Guide

New Connections Above 100 AMPS - SmartForm Step by Step Guide

Notice of Arrangement - SmartForm Step by Step Guide

Permanent Disconnection - SmartForm Step by Step Guide



Ausgrid's Customer Strategy, Research and Feedback

Harris Malik
Customer Strategy & Quality Manager



Energy Charter

- Ausgrid has joined the Energy Charter, a whole sector initiative, which will build better customer outcomes.
- Focused on embedding customer-centric culture and conduct to improve price and service delivery.
- We are committed along with our counterparts in placing customers at the centre, to build trust and confidence that the energy sector is working in their interests.
- Find out more at <u>www.theenergycharter.com.au</u>.



Customers at the centre



Improve customer experience



Support vulnerable customers



Improve energy affordability



Provide energy sustainably



Voice of Customer





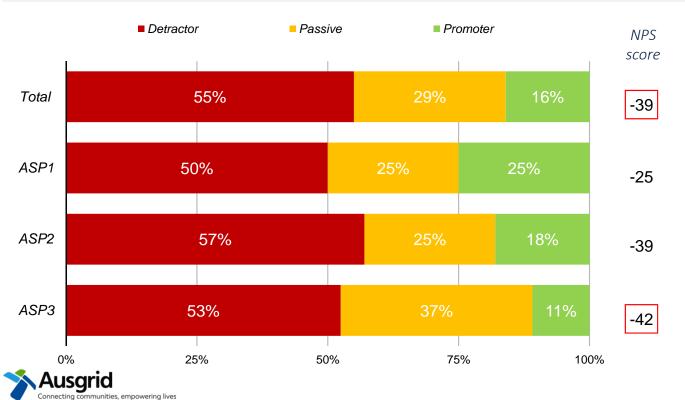
- In FY19, Ausgrid initiated its Voice of Customer program to:
 - Understand and focus on key customer imperatives
 - Become more customer centric
 - Provide better customer experience
 - Continuously improve our operations based on customer feedback
- Our voice of customer program consists of periodic online surveys of our customers

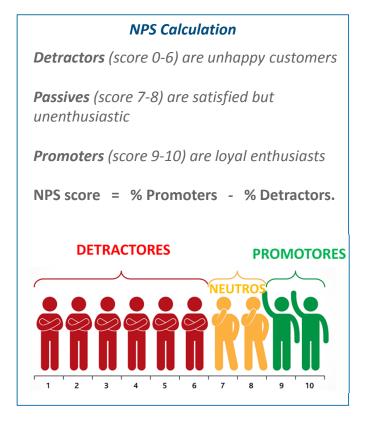
Voice of Customer – ASPs (Jan 2019)

Net Promoter Score (NPS) is the primary metric through which we measure our customer performance. It is a single, powerful metric that can help us understand customer sentiment towards Ausgrid.

ASP's NPS for Ausgrid is -39, significantly below end-customer. Over half of ASP customers are detractors.

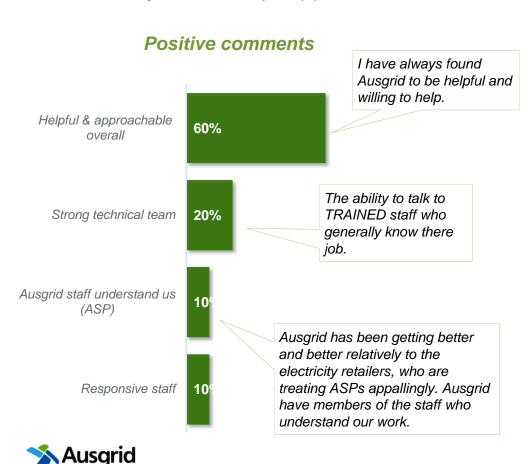
ASPs have given Ausgrid low ratings in all three core areas (process management, information and accessibility)



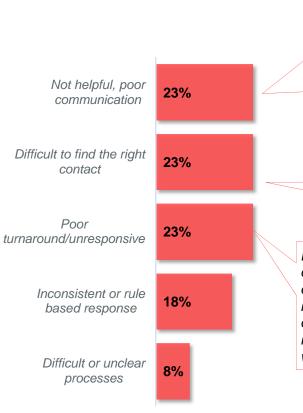


Results

Most commonly mentioned topics (#)



Most commonly mentioned topics (#)



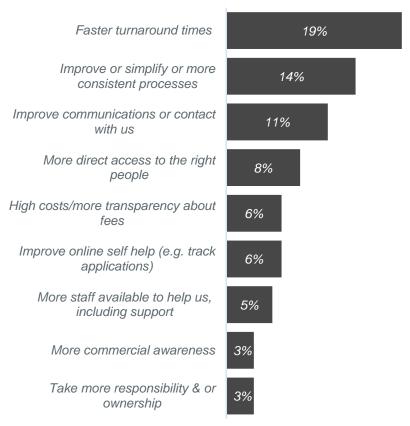
Poor response timing to emails or phone calls to many divisions of your company including installation inspectors, operational support, roger rail installation and pretty much the whole business.

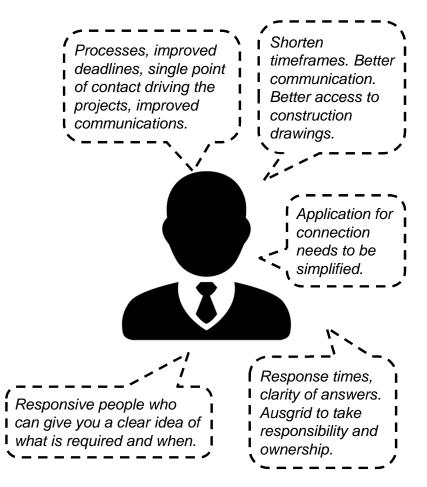
Lack of ability to contact local officers about local installations.

Poor response timing to emails or phone calls to many divisions of your company including installation inspectors, operational support, roger rail installation and pretty much the whole business.

Recommendations from ASPs

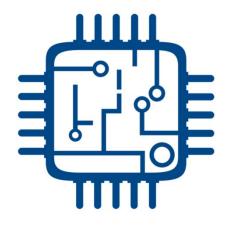
Most commonly mentioned topics %







Main Actions from Feedback



Technology: Introduction of CRM and Better Connected will improve **efficiency**, **transparency** and **accessibility**



Behaviours: New KPIs to be introduced to reinforce behaviours that improve **responsiveness, accessibility** and **consistency**



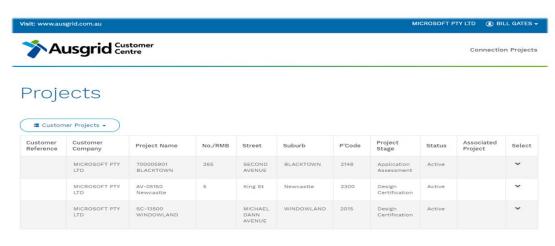
Customer Relationship Management (CRM)

Andrew Vandenbergh Contestable Connections Team Leader



CRM Customer Portal - Recap

 Web based self service portal for our customers and partners.

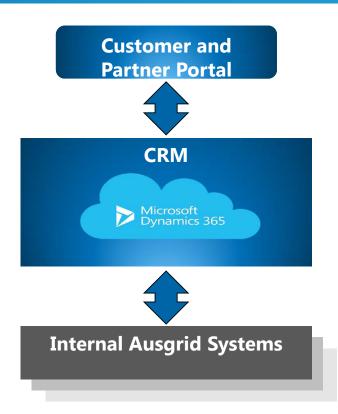




- Portal functionality for contestable and major connections:
 - End to end project transparency for customers and ASPs (status, milestones)
 - Communication and document exchange
 - Offer issue and acceptance.

CRM Solution - Recap

- Dynamics 365 (D365) core database for running contestable projects
- D365 Partner and Customer Portal for customers and ASPs
- Integration with key existing systems for increased internal efficiency and accuracy



Ausgrid Portal for ASP/3s

Initial release for ASP/3's includes the basics:

- Review documentation requirements
- Submit designs for certification (PDS follow current process)
- View key project status and dates.
- Unique login (email address) is required.
- Separate login if working for different ASP company.
- Your login gives you visibility for your Company's ASP/3 projects.
- ASP/3's acting as applicants offers, design charges, visibility.

Initial Registration

- 1. You will receive an invite via your unique email address. Click on the link provided.
- 2. On the linked Ausgrid Portal page, click Register.



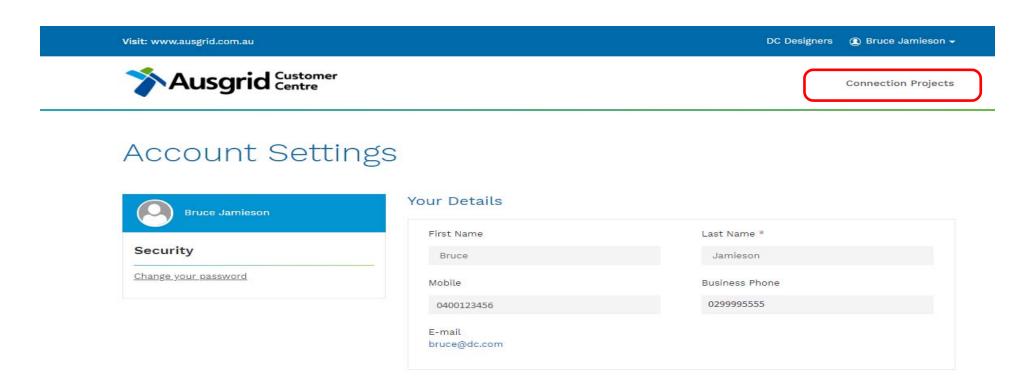
Initial Registration (cont)

- 3. Select a password and confirm password. Must be > 8 characters, and contain a capital, a number and a non-alphanumeric character.
- 4. Select Register.



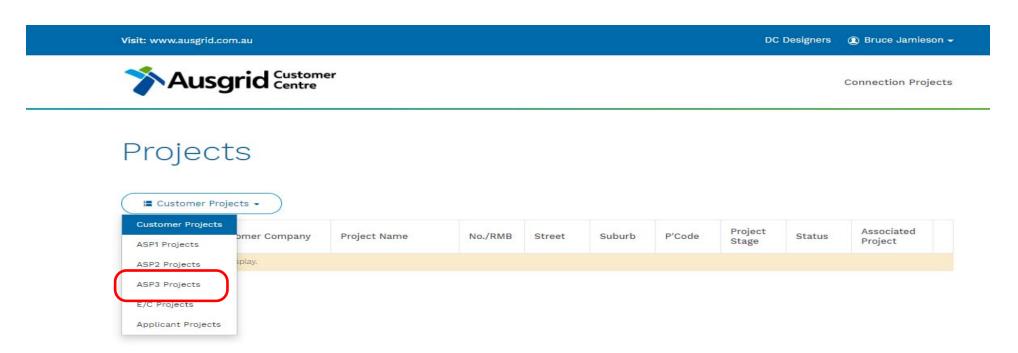
Initial Registration (cont)

5. On successful registration, the Account Settings page is displayed. Here you can change your password, view your details and link to your Connection Projects.



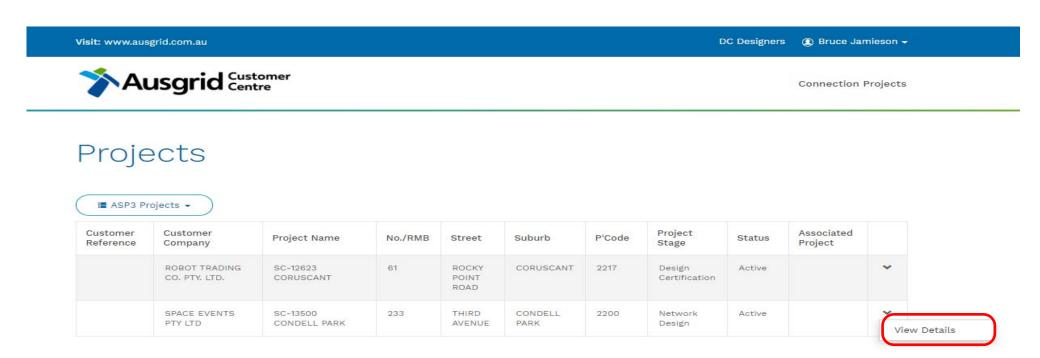
Connection Projects Table

- 1. This view provides you with a list of connection projects for your role as an ASP, a customer, an applicant or an electrical contractor. The default view is the Customer Projects view.
- 2. Click on the view selection to choose your ASP3 view.



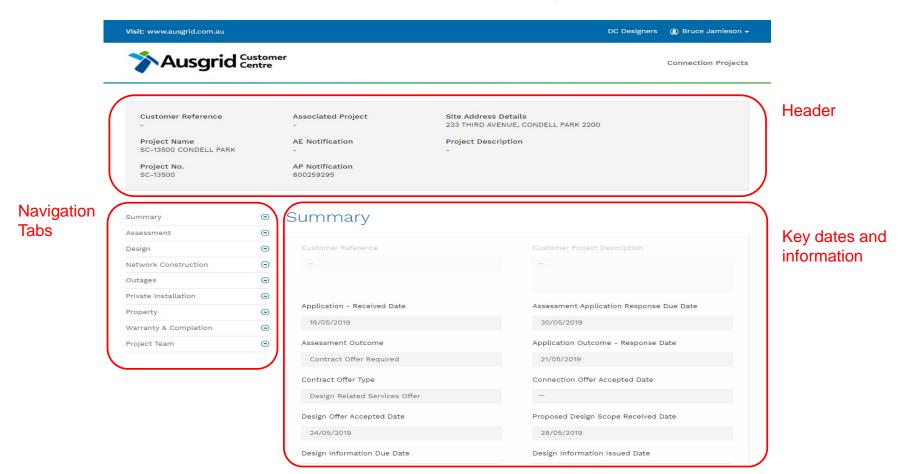
Connection Projects Table (cont)

- 3. This view provides you with a list of connection projects where your role is an ASP3.
- 4. To view a project click the down chevron and select View Details.



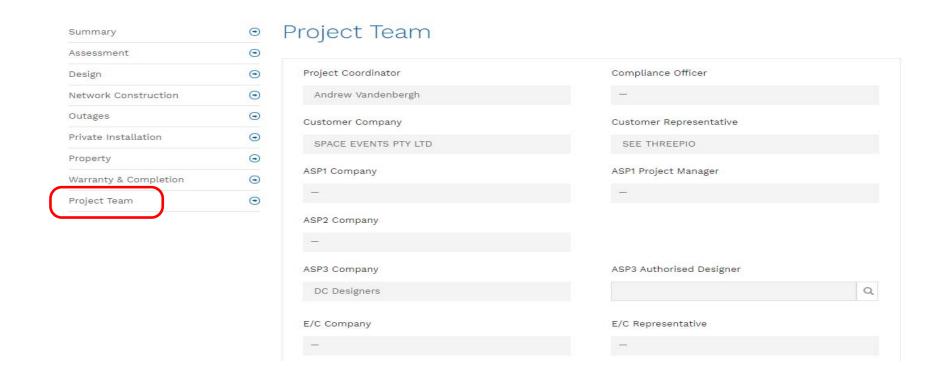
Project View – Summary Tab

1. This is the default view for a Connection Project. The Summary tab provides you with a summary of key dates and information and list of tabs for further navigation.



Project View – Project Team Tab

On the Project Team Tab you can view those companies and individuals involved in the project including Ausgrid reps, the Customer and Applicant, ASPs and electrical contractor.



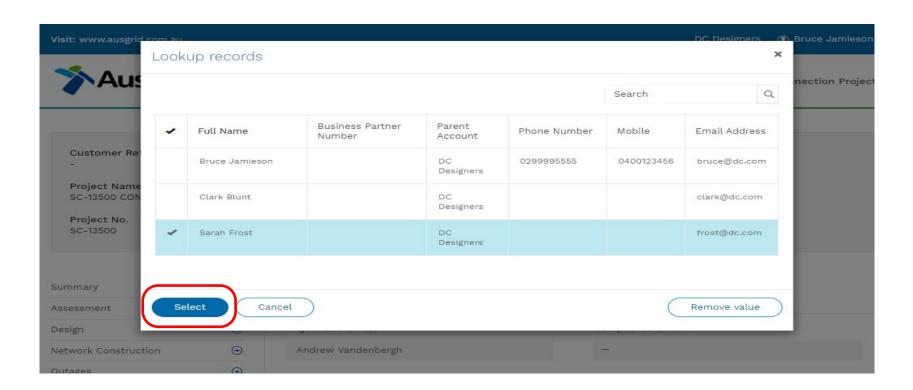
Project Team Tab – Selecting ASP3 Designer

- 1. On the Project Team Tab the ASP3 Company will have been nominated by the Customer or Applicant. This nomination allows the ASP3 Company reps to view the project.
- 2. The ASP3 will need to nominate its ASP3 authorised designer on this page by clicking on the search icon next to the ASP3 Authorised Designer Field.



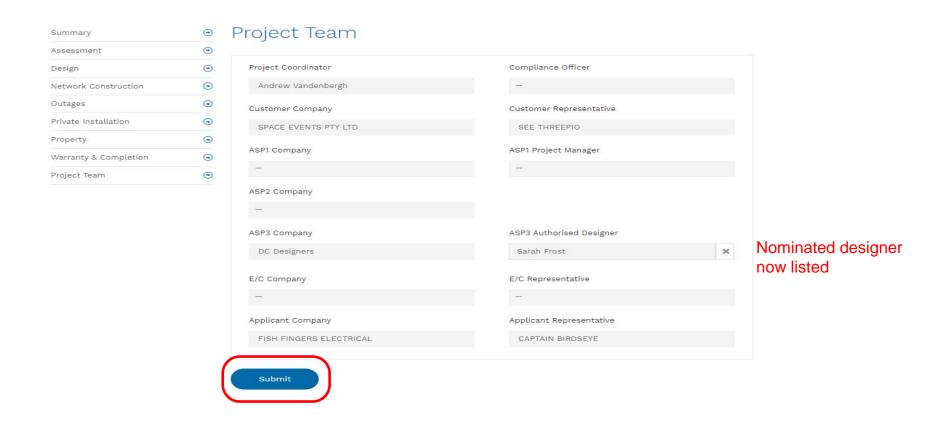
Project Team Tab – Selecting ASP3 Designer

- 3. The ASP3 designer record lookup will appear. It shows the currently authorised designers associated with the ASP3 Company.
- 4. Select the nominated designer for the project (the row will highlight blue), and hit Select.



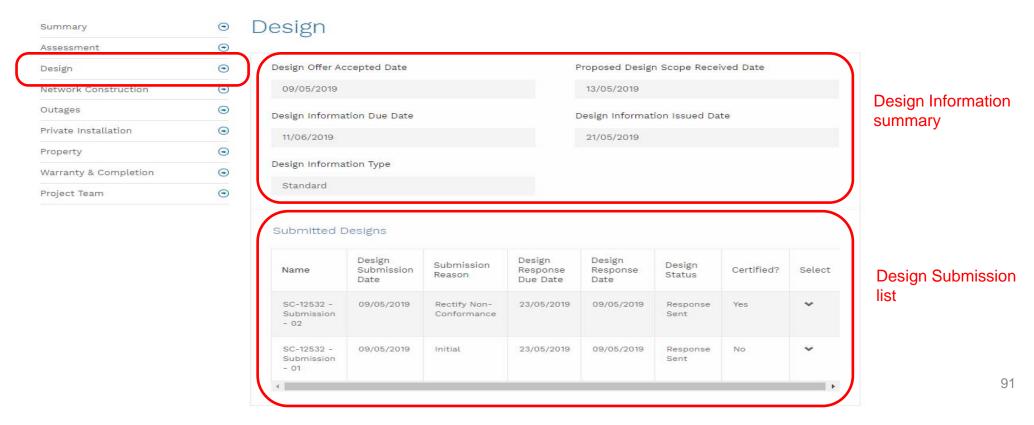
Project Team Tab – Selecting ASP3 Designer

- 5. The Project Team Tab is updated with the selected ASP3 Authorised Designer.
- 6. Important you must hit Submit to register and save this selection.

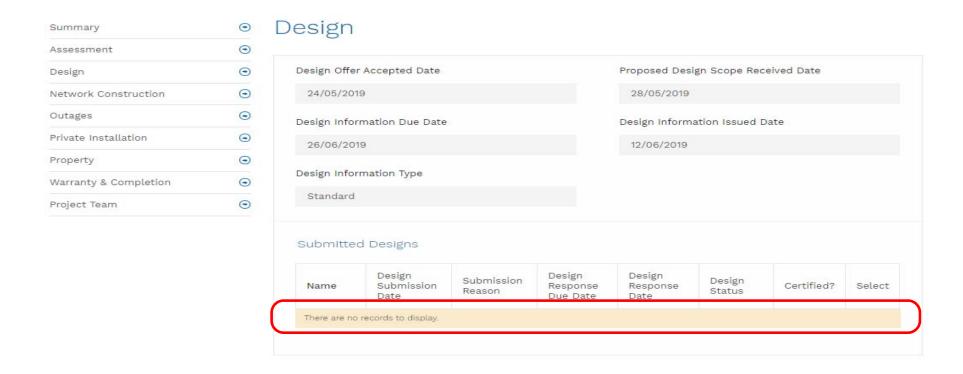


Project Design Tab – Selecting ASP3 Designer

The Project Design Tab is used to view the history of design information, design submissions and to submit design documents to Ausgrid for review. All parties on the project can view the Design Tab, but only ASP3 Company reps have access to view the details of each design submission, or to submit designs for certification.

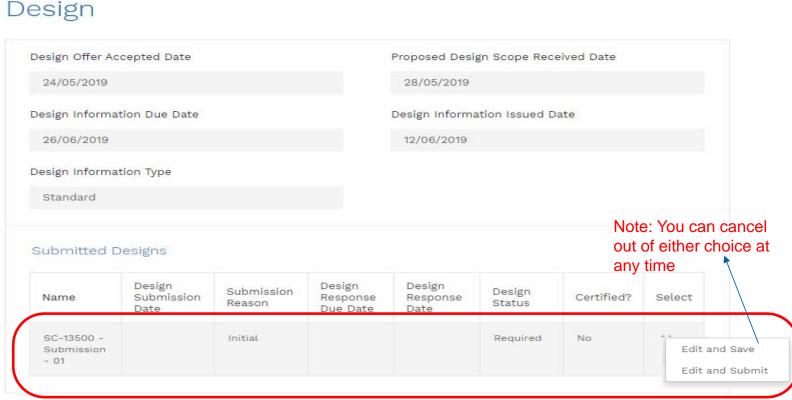


1. For each design submission, Ausgrid must set up a submission record for the saving and submission of files by the ASP3. If your view initially looks like this (no records displaying), please contact your CPC to set up the submission record.



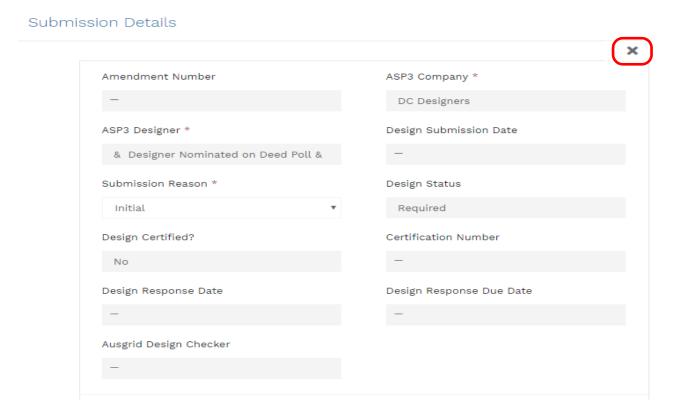
- 2. A project with a submission record set up for submission by the ASP3 looks like this. The down chevron in the select column will have options for "Edit and Save" or "Edit and Submit".
- 3. The ASP3 can use "Edit and Save" to build up the design files over time. The "Edit and Submit" option is then used for the submission of the design to Ausgrid, once all files are saved and ready.





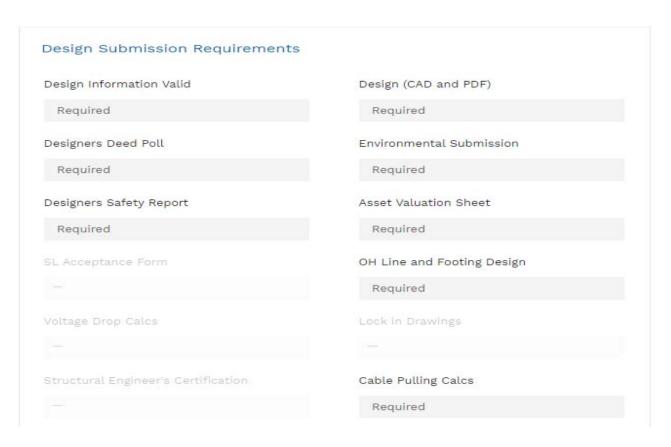
4. On selecting Edit and Save or Edit and Submit, a Submissions Details pop up box will appear.

The top section is a summary of the Submission Details.



Note: You can cancel out at any time without submitting or saving

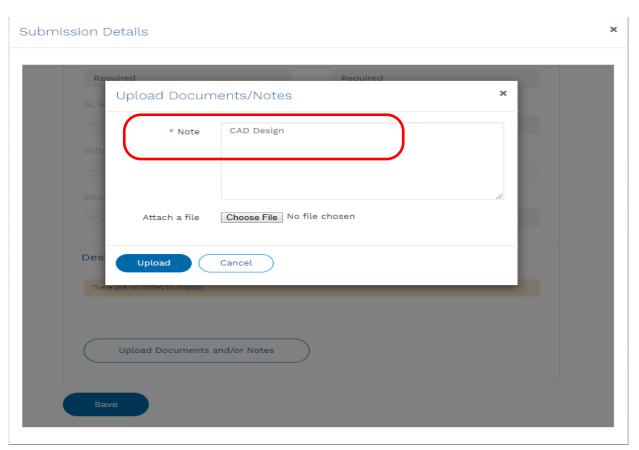
4. Cont... The middle section specifies the Design Submission Requirements.



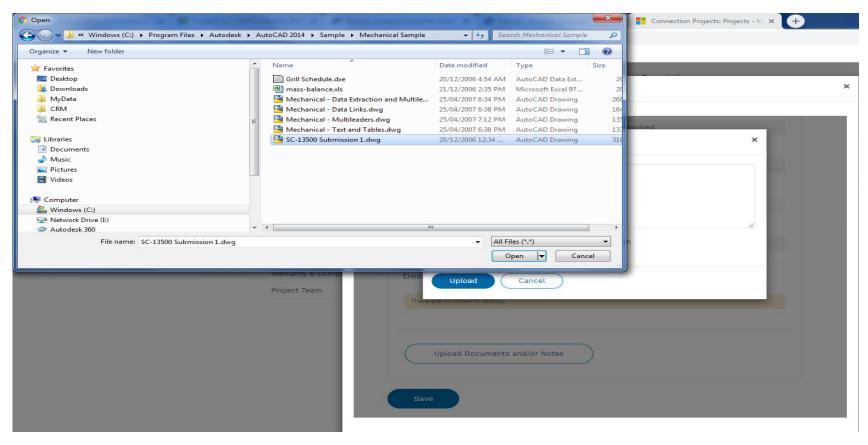
- 4. Cont... The lower section is the file upload area along with the Save or Submit button.
- 5. To prepare a submission, start to upload your files one by one using the Upload Documents and/or Notes button.



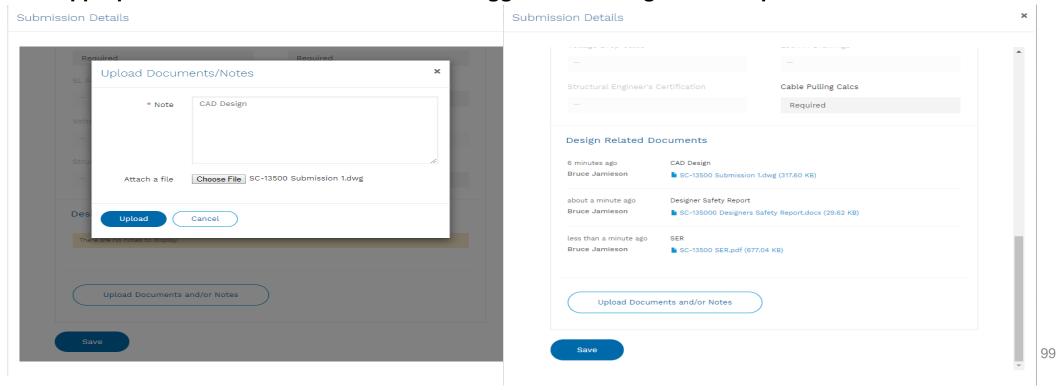
6. For each file, enter mandatory text in the Note field – suggest using the file label (e.g. CAD Design, SER, AVS etc).



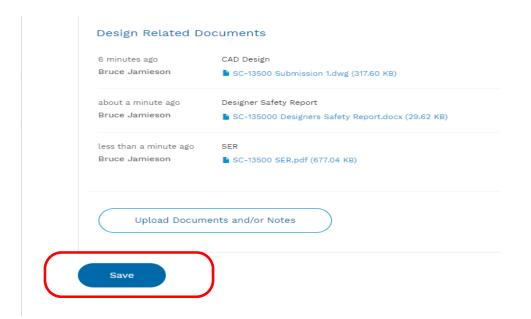
- 7. Click Choose File, browse to and select the file you wish to attach. Click Open on the browser box.
- 8. The maximum file size per attachment is 20MB.

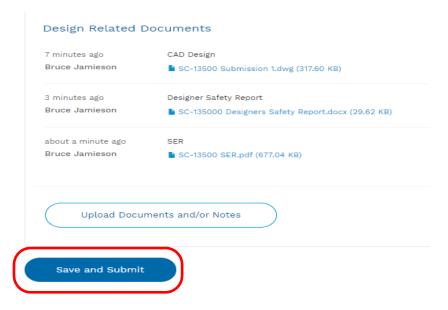


- Click Upload. There will be a pause while the file is checked for viruses. Then it will appear as attached.
- 10. Repeat upload process for each file attached.
- 11. Beware files cannot be withdrawn once uploaded. You can upload a corrected file with an appropriate comment in the Notes area. Suggest contacting CPC to explain if not clear.

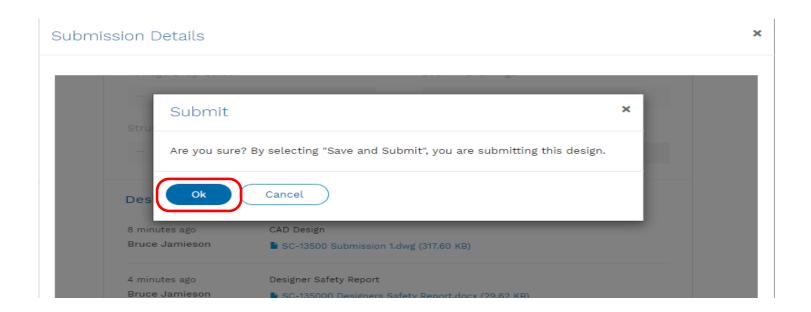


- 12. If you are in the design submission in Edit and Save mode, press Save to save your session for later submission. This is important to ensure file attachments are not lost.
- 13. When you are ready to submit, enter the design submission using Edit and Submit.
- 14. Finalise any file uploading and press Save and Submit.



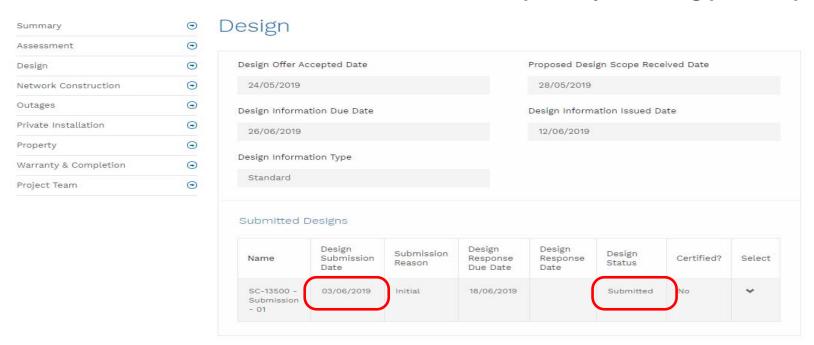


15. A Submit confirmation pop up will appear. Confirm you wish to submit by pressing OK.



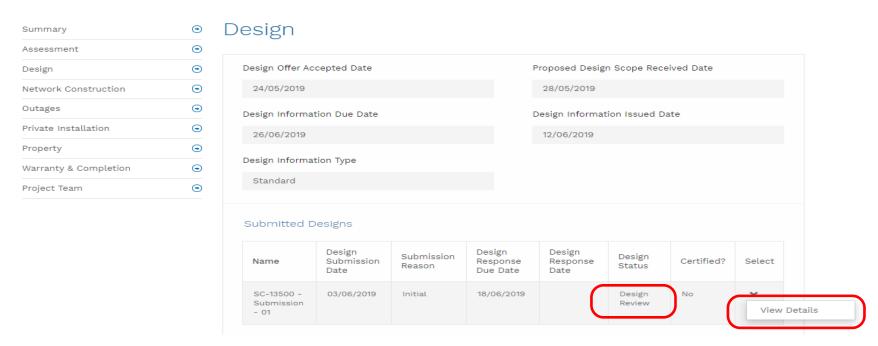
- 16. Following successful submission the Submitted Designs table will be updated to show the design submission date and design status (Submitted).
- 17. Ausgrid, the Applicant and Customer will be notified of the submission.

 Note the ASP3 can still add to the submission at this point by following prior steps.



Project Design Tab – Design Review by Ausgrid

- 18. Once Ausgrid commences the design review, the Design Status of the submission will change to Design Review.
- 19. Once the status is Design Review, further submissions will be locked out and the ASP3 will only be able to View Details of the submission.



Project Design Tab – Resubmission & Certification

- 20. Ausgrid will respond with review feedback, or with certification information via email, as per the current process. The Submitted Designs table will be updated accordingly.
- 21. Resubmissions will follow the prior process via new submission rows in the Submitted Designs table, and repeat until a submission is certified.

Name	Design Submission Date	Submission Reason	Design Response Due Date	Design Response Date	Design Status	Certified?	Select
SC-12532 - Submission - 02	09/05/2019	Rectify Non- Conformance	23/05/2019	09/05/2019	Response Sent	Yes	~
SC-12532 - Submission - 01	09/05/2019	Initial	23/05/2019	09/05/2019	Response Sent	No	~

In this example submission 2 is certified

What's next

- You will receive your invite to the portal in the next 2 weeks.
- Register using invite link and the process outlined prior to July 1.
- Business go-live is July 1.
- Use the portal for all new projects and any in progress projects that we notify you of.

Thank you

